



### Jeff S. Smith

Vice President,  
Asset Management

VanTrust Real Estate, LLC  
Kansas City, MO

### About Jeff

As Vice President of Asset Management for VanTrust, Jeff Smith ensures operational performance in accordance with the investment and development objectives for all completed projects as well as those under development. This involves working with internal and external team members including property managers, leasing agents, accountants, construction managers, architects and numerous vendors providing various operational services to the assets. Jeff also interfaces with internal financial sources to determine hold/sell strategies and to evaluate projects for possible redevelopment.

Jeff has more than 30 years' experience in the Asset/Property management areas, overseeing billions of dollars' worth of assets located throughout the U.S., the Caribbean and Latin America. His major institutional clients have included Goldman Sachs Whitehall, MONY, Met Life, Aetna, Federated Department Stores, JMB and Macerich. Jeff has been involved with a wide variety of project types including retail, office, industrial, residential, mixed-use, hospitality, recreation and land.

Jeff graduated from the University of Arizona, Tucson with a Bachelor of Arts degree in Speech Communications. He is a member of the International Council of Shopping Centers.

### Significant Asset Management Projects

Craig Ranch	McKinney, TX
Meadowbrook Golf & Country Club	Prairie Village, KS
Park Place Village	Leawood, KS
The Crossroads at Belton	Belton, MO
The Great Mall of The Great Plains	Olathe, KS
Traders on Grand	Kansas City, MO

### CONTACT

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### EDUCATION

University of Arizona Tucson, AZ  
Bachelor of Arts, Speech Communication

### PROFESSIONAL AFFILIATIONS

International Council of Shopping Centers  
member (ICSC)