



Keith Earnest

Executive Vice President,
Phoenix Market Leader

VanTrust Real Estate, LLC
Phoenix, AZ

About Keith

Keith Earnest joined VanTrust in 2014, already having more than 30 years of experience in Commercial Real Estate and more than 22 years of experience as a Developer.

At VanTrust, Keith oversees all phases of the real estate development processes in Arizona, Southern Nevada, Colorado, and California. Specific responsibilities include project feasibility, market analysis, site acquisition, entitlements, design and construction oversight, as well as leasing and sales.

Prior to joining VanTrust in 2014, Keith was Executive Vice President with RED Development where his primary focus was the development of the CityScape project in Downtown Phoenix. CityScape is a mixed-use urban project that includes more than one million square feet of class A office, retail, restaurants, a Kimpton Palomar hotel and residential apartments. Keith also spent 11 years with Opus West Corporation where he was responsible for the development of more than five million square feet in Arizona, Nevada, California and Utah. During his tenure with Opus, he developed one million square feet of specialty retail and power centers, one million square feet of industrial distribution space, and more than three million square feet of Class A office. Keith began his development career as Vice President with Trammell Crow Company overseeing leasing and management of over two million square feet of projects in Greater Phoenix, Tucson and San Diego.

Keith is a graduate of Arizona State University, College of Business Administration with a Bachelor of Science in Finance. He is a licensed Arizona Real Estate broker and served as the Chairman of the Board of Directors for Valley Partnership in 2007 and Chairman of the Arizona Chapter of NAIOP in 2002. Keith is currently a member of ICSC, ULI, and NAIOP. He is active in many charitable organizations including the Phoenix Thunderbirds, Southwestern Human Development, SAARC, Arcadia Little League and ASUSC. Keith also served on the Facilities Committee for Xavier College Preparatory.

CONTACT

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PROFESSIONAL AFFILIATIONS

- Licensed Arizona Real Estate Broker
- National Association of Industrial and Office Parks (NAIOP), President, Arizona Chapter - 2002
- Chairman of the Board of Directors, Valley Partnership - 2007
- Current Member: International Council of Shopping Centers, Urban Land Institute and NAIOP

CIVIC INVOLVEMENT

- Phoenix Thunderbirds
- Southwestern Human Development
- SAARC
- Arcadia Little League
- ASUSC
- Xavier College Preparatory Facilities Committee Member

Significant Development at VanTrust

Northgate Distribution Center - 3,200,000 SF Industrial Park	N. Las Vegas, Nevada
Chandler Corporate Center - Office	Chandler, AZ
Four Gateway - Office	Phoenix, Arizona
Peak 16 - Multifamily	Phoenix, Arizona
Village at Aspen Place - Multifamily	Flagstaff, Arizona

Significant Development Prior to VanTrust

CityScape – 600,000 SF office, 180,000 SF retail, 250-room hotel, 224-unit apartments with 5-level parking garage	Phoenix, Arizona
Collier Center – 580,000 SF mixed-use development	Phoenix, Arizona
Scottsdale Spectrum – 250,000 SF office building	Scottsdale, Arizona
Discount Tire Corporate HQ – 160,000 SF office building	Scottsdale, Arizona
Calendar Stick – 250,000 SF (four buildings)	Scottsdale, Arizona
Camelback Esplanade III – 220,000 SF office building	Phoenix, Arizona
Bose Distribution Facility – 220,000 SF industrial building	Tolleson, Arizona
Shops at Norterra – 300,000 SF retail lifestyle center	Phoenix, Arizona
Greentree Financial – 400,000 SF back office campus	Tempe, Arizona